

# MARINE MONEY

## 22nd Annual Marine Money Virtual Greek Ship Finance Forum Tuesday, 6 October 2020

### AGENDA

[www.marinemoney.com/forum/GR20](http://www.marinemoney.com/forum/GR20)

*as at 5 October 2020*

Marine Money will hold our **2020 virtual Marine Money Greek Ship Finance Forum on 6th October 2020**. From your homes or offices you will be able to tune in to hear some of Greece's largest owners and financiers discuss pressing issues guiding market direction and investment decision making. Greek shipping remains strong and growing despite a myriad of head winds amongst which are China – US relations affecting trade flows, current and future environmental regulation affecting fuels and combustion, operational difficulties brought by COVID-19 travel restrictions and an outlook of negative economic growth and slow recovery in most countries of the world.

Amongst topics to be discussed on 6th October will be as follows:

*The outlook for fresh capital entering Greek shipping in the year ahead. What aspects of a deal are attractive to financiers and investors?*

*2020 has been a rock and roll year to date and there is no clarity in market direction. What are the challenges for owners to plan ahead, seek new investment opportunities and assess finance options.*

*COVID-19 and the resultant slowdown in growth has created market uncertainty beyond the demand and supply imbalance which was already in place. How do banks and finance providers assess the current market risks and price and structure best finance practices*

We will also have a market presentation and an interview session with a leading Greek shipowner.

We all know that digital does not provide the same networking opportunity of the physical event but nonetheless we can all be present at the times of the sessions on 6th October to continue our support and admiration for the Greek shipping industry.

**Each session** will have a **separate registration link** which will be sent by email closer to the date. If you wish to take part as a sponsor or as a participant, please contact the below.

*Sponsors confirmed to-date*

#### PRIME SPONSORS



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#### Conference Organisers:

Mia Jensen, Greek Director & Events, Marine Money International (Mobile: +30 697 22 100 69) [mia.jensen@marinemoney.gr](mailto:mia.jensen@marinemoney.gr)  
Kevin Oates, Managing Director, Marine Money Asia Pte Ltd (Mobile: +65 9151 7036)

[www.marinemoney.com](http://www.marinemoney.com)

## Session 1

### 09:45 Captains of Greek Maritime Interview : Ioannis Alafouzos

Mr. Ioannis Alafouzos, CEO of Okeanis Eco Tankers shares his optimism for the future after the recent listing in Norway gives access to fresh equity, a new fleet is designed to heed environmental concerns and the supply outlook on tankers is the best in many years.

Interviewed by  
Mr. George Paleokrassas Partner and Co-Head, Global Maritime Sector at Watson Farley & Williams

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## Session 3

### 13:00 Finance in a time of COVID and Uncertainty

*COVID-19 and the resultant slowdown in growth has created market uncertainty beyond the demand and supply imbalance which was already in place. How do banks and finance providers assess the current market risks and price and structure best finance practices?*

Moderator: Mr. Chris Vartzis, Partner, Stephenson Harwood

Panel:

Mr. Robartus Krol, Director, Transportation Finance - Shipping  
ING Wholesale Banking

Mr. Wijnand Botman, Managing Director, Direct Ship Finance  
Mr. Dinos Petropoulos, General Manager, Structured Finance and Shipping, Piraeus Bank

Mr. Vasilis Theofanopoulos, Senior Director, Mount Street  
Mrs. Katerina Stathopoulou, Executive Director, Investments & Finance Ltd.

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## Session 2

### 11:00 Fresh Capital in Greek Shipping

*The outlook for fresh capital entering Greek shipping in the year ahead. What aspects of a deal are attractive to financiers and investors?*

Moderator: Mr. Edward Horton, Partner Seward & Kissel LLP

Panel:

Mr. Evangelos Chatzis, CFO, Danaos Corporation  
Mr. Christos Begleris, co-Chief Financial Officer, Star Bulk Carriers

Mr. Harris Kosmatos, Senior Manager, Corporate Development, TEN Ltd.

Mr. Tasos Aslidis, CFO, Euroseas and EuroDry

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## Session 4

### 15:00 Planning new investments for an Unsettled Future

*2020 has been a rock and roll year to date and there is no clarity in market direction. How to plan new investments and with which finance options with slower economic growth, decarbonization targets and a changing finance landscape looming ahead?*

#### Outlook for the LNG tanker market, Decarbonisation on Land and at Sea

Dr. Hauke Kite-Powell, Senior Analyst, Liquid Gas Shipping, Marsoft will moderate the session and introduce the topic.

Panel:

Mr. Jerry Kalogiratos, CEO, Capital Product Partners L.P.  
Mr. George Saroglou, COO, TEN Ltd.

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**Registration is free of charge.**

**Please register by clicking on the registration links under each session separately in the Agenda**