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The Week in Review

Mr. Molaris Returns with Alma – A Mixed Fleet and Fixed Dividend Option

Last week, **Stamatis Molaris** staged his return to the public markets by joining forces with **Hans Mende**, the President of **American Metals & Coal International**, and **Mass Capital Investments**, a private equity firm affiliated with **Fortis Bank Nederland**, with the filing for an IPO of their new venture, **Alma Maritime Limited**. Avoiding the historic trend of a pure play in order to provide diversification, Alma will be a mixed fleet with mixed employment including spot, short-term, medium term and long-term charters. The strategy is to take advantage of attractive opportunities presented by current low vessel prices in both the wet and dry sectors with the goal of maximizing shareholder returns through the shipping cycle.

The company plans on selling 11.25 million shares at an offering price expected to be in the range of \$19 to \$21 per share. In addition, the existing shareholders, Messrs, Molaris, Mende and Mass Capital have agreed to purchase an additional 3.1 million shares at \$20/share. Exclusive of the green shoes, aggregate gross proceeds, assuming the \$20 price, will be approximately \$225 million, which increases to \$287 million with the existing shareholder purchase.

Proceeds will be used to acquire the following vessels:

- A 2005 built Capesize from an affiliate associated with Mr. Mende at an agreed price of \$54 million. This vessel is chartered to EDF Trading Markets Limited (a subsidiary of Electricite de France) for a minimum of eight years at \$19,500 per day with 35% profit sharing.
- Two 2008 built Suezmax tankers to be delivered in May and which will be employed in the spot market. The purchase price is \$136.6 million en bloc
- Four Suezmax newbuildings to be delivered from South Korea between May and September 2011. The company has agreed to charter the four vessels to Sanko Steamship for seven years at \$35,400 per day with 50% profit sharing.

From the net proceeds of the offering, the company intends to use \$155.6 million to fund a portion of the \$190.6 million purchase price of the three second-hand vessels and will use a further \$14.4 million to fund a portion of the \$238.8 million remaining purchase price for the four Suezmax newbuildings together with the proceeds of the share sale to insiders.

The company is not debt adverse and is in the process of arranging two new credit facilities to fund the balance of the purchase price of the seven vessels with **BNPP Fortis Bank**. They are currently in discussions with potential lenders for a senior credit facility in an amount of up to \$301 million and a subordinated credit facility of up to \$74 million.

The senior secured term loan is split into seven tranches. The advance on the Capesize will equal the lesser of 63.6% of the acquisition cost or the charter free fair market value and will be split in three tranches. With respect to the four suexmax newbuildings, the loan will be split into four tranches each representing an advance equal to 52.65% of the acquisition cost or 70% of the charter-free value of each vessel. The spread is expected to be 325 bps over LIBOR with an arrangement fee of 1.25% and a commitment fee of 1.25%. The loan will mature no later than December 31, 2018 and will provide for regular amortization. Covenants will include minimum cash and adjusted market value net worth, as well as loan to value.

Alma also expects to arrange a junior secured term loan with BNPP Fortis of up to \$74 million for the top-off financing of the four Suezmax newbuildings bringing the advance to 72.53% of the acquisition cost or 100% of the charter-free fair market value. The loan will bear interest at LIBOR plus 500 bps and will include an arrangement fee (1.25%), an advisory fee (\$1.5 million) and a commitment fee (1.5%). The loan will mature no later than December 31, 2018 and will likely amortize to a balloon.

Guts Of the Deal

| | |
|---|---|
| Issuer | Alma Maritime Limited |
| Number of Shares | 11,250,000 |
| Greenshoe | 1,687,500 |
| Offering Price Midpoint | \$20 |
| Deal Size | \$225,000,000 |
| With Over-Allotment | \$258,750,000 |
| Primary Shares | All |
| Sale of Stock to Sponsors | Existing shareholders have agreed to purchase an additional 3.1M shares for \$62M (\$20/share). |
| Shares O/S including Sponsor shares but exclusive of green shoe | 16,249,600 |
| % Public Shares | 69.23% |
| Employment | Mix of short (including spot), medium and long-term charters |
| Dividend Policy | 25% of available cash after capex, drydockings, surveys, and debt repayment |
| Use of Proceeds | Partially fund the purchase price of 3 secondhand vessels, make payments due on 4 Suezmax N/Bs and fund the purchase of unidentified vessels. |
| Credit Facility | \$100M four year revolver for bridge financing of acquisitions priced at LIBOR+325bps with 125 bps commitment fee. Up to \$25M can be used for working capital. |
| Banks | T/B/D |
| Management Company | Empire Navigation Inc. |
| Joint Bookrunners | BofA Merrill Lynch and UBS |
| Co-Lead Manager | Sunrise Securities Corp. |
| Co-managers | Clarkson Johnson Rice, BNP PARIBAS, UniCredit |
| Issuer's Counsel | Cozen O'Conner. Morgan Lewis & Bockius. G.E. Bairactaris & Partners |
| Underwriter's Counsel | Cravath, Swaine & Moore |
| Accountants | Grant Thornton |
| Incorporation | Marshall Islands |
| Industry Information | Drewry and Clarkson Valuations |
| Stock Exchange | NYSE |
| Ticker | AAM |

Empire Navigation, wholly owned by Mr. Molaris, will provide commercial and technical management services to Alma. Although it will be competitive and cost effective, we are disappointed that it will remain independent and provide these services on a contractual basis, since it has few unrelated third party commitments.

Avoiding the pure play and full payout models, Alma is different from those issuers that just preceded it. It will be interesting to see how investors view what can be perceived as a one stop shipping investment.

BofA Merrill Lynch and **UBS** are the joint book-running managers. **Sunrise Securities Corp.** is acting as the co-lead manager with **Clarkson Johnson Rice**, **BNP PARIBAS** and **UniCredit Capital Markets** serving as managers of the transaction.

Watch the roadshow on www.retailroadshow.com. Pricing is expected to take place March 23rd.

Ravenous Equity Appetite for Follow-ons Continues

Safe Bulkers Inc. joined the long line of recent issuers announcing last week that it would utilize its existing shelf registration and offer 9 million shares of its common stock in a follow-on offering. The offering will provide a green shoe of a further 1.35 million shares to cover overallotments. And, in order to minimize dilution, **Vorini Holdings, Inc.**, the controlling shareholder (82%) of the company, has agreed to purchase 1 million shares at the offering price. Net proceeds will be used for vessel acquisitions, capex and for other general corporate purposes, including debt repayment.

As we went to press, the shares had not been priced. Today's closing price of \$7.43 per share was at a discount of approximately 9.8% to the last closing price before the announcement of the offering. On that basis, gross proceeds from the offering would approximate \$67 million, which would increase to about \$74 million including the purchase of a million shares by Vorini. We will provide updated figures next week.

Guts Of the Deal

| | |
|-------------------------------|--|
| Issuer | Safe Bulkers, Inc. |
| Number of Shares | 9,000,000 |
| % of Total O/S after Offering | 13.95% |
| Green Shoe | 1,350,000 |
| Offering Price | T/B/D |
| Deal Size | T/B/D |
| With Over-Allotment | T/B/D |
| Primary Shares | All |
| Private Placement | 1 million shares to be sold to controlling shareholder Vorini Holdings at the offering price |
| Dividend Policy | Fixed portion of free cash flow |
| Lock-up | 90 days |
| Use of Proceeds | Vessel acquisitions, capex, general corporate purposes including debt repayment. |
| Joint Bookrunning Managers | BofA Merrill Lynch and Credit Suisse |
| Co-Managers | Evercore, Cantor Fitzgerald, DnB NOR & Oppenheimer |
| Issuer's Counsel | Cozen O'conner and Cravath Swaine & Moore |
| Underwriter's Counsel | Morgan Lewis & Bockius |
| Accountants | Deloitte, Hadjipavlou, Sofianis & Cambanis |
| Industry Information | Drewry |
| Incorporation | Marshall Islands |
| Stock Exchange | NYSE |
| Ticker | SB |

BofA Merrill Lynch and **Credit Suisse** are the joint book-running managers. **Evercore Partners**, **Cantor Fitzgerald**, **DnB NOR** and **Oppenheimer** are the co-managers.

Me TOO

On Tuesday, **Teekay Offshore Partners L.P.** announced that it too intended to raise equity by selling 4.4 million common units, while giving the underwriters an option to purchase a further 0.66 million

Guts Of the Deal

| | |
|-------------------------------|---|
| Issuer | Teekay Offshore Partners L.P |
| Number of Shares | 4,400,000 |
| % of Total O/S after Offering | 10.45% |
| Green Shoe | 660,000 |
| Offering Price | \$19.48 |
| Deal Size | \$85,712,000 |
| With Over-Allotment | \$98,568,800 |
| Primary Shares | All |
| Dividend Policy | Distribute all Available Cash |
| Lock-up | 60 days |
| Use of Proceeds | Repay \$60M of outstanding debt under the unsecured subordinated debt facility with TK and partially finance the FSO Falcon Spirit. |
| Joint Bookrunning Managers | Morgan Stanley and BofA Merrill Lynch |
| Co-Managers | Barclays, Raymond James, DnB NOR, ING |
| Issuer's Counsel | Watson, Farley & Williams (New York) and Perkins Coie |
| Underwriter's Counsel | Vinson & Elkins |
| Accountants | Ernst & Young |
| Incorporation | Marshall Islands |
| Stock Exchange | NYSE |
| Ticker | T00 |

shares to cover over-allotments. The deal priced the next day at \$19.48/ unit, a discount of 4.98% from the prior day's close. Gross proceeds of the offering will be \$85.7 million.

Proceeds will be used to re-pay the \$60 million of debt outstanding under its unsecured subordinated debt facility with TK, which bears interest at 10% and matures in September 2014. The proceeds of that loan were used to partially finance the purchase of the Petrojarl Varg. The remaining net proceeds will be used, together with cash on hand to acquire the FSO Falcon Spirit for \$45 million.

Morgan Stanley and **BofA Merrill Lynch** were the joint book-running managers with **Barclays Capital**, **Raymond James**, **DnB NOR** and **ING** acting as co-managers.

Crude Prices

Last week, following on the footsteps of Baltic Trading, **Crude Carriers Corp.** also priced its offering at the low end of its range at \$19 per share, raising net proceeds of \$238.5 million. The company has also granted the underwriters a 30-day option to purchase up

to 1.35 million shares to cover overallotments. A final version of the Guts of the Deal is shown below.

Market Play

If you like a little more risk in your equity investments, **Jan Hakon Pettersen** and **Garup Meidell**, formerly of **Bergesen Worldwide**, have formed **Gaia Maritime AS**, as a pure asset play on the recovery of container shipping asset values. Through a private placement, led by **DnB NOR**, **Fearnley Fonds**, and **Pareto Private Equity**, the company hopes to raise NOK 300 million to NOK 600 million (approximately \$50 to \$100 million). The founders will invest \$1 million themselves. Proceeds will be used to purchase new container ships and for working capital. Following the offering, the company intends to list the shares in June on the Oslo Axess.

The investment strategy is to acquire modern and standard container ships, with high value appreciation potential, predominantly financed by equity. The timing is arguably optimal, as many believe that current depressed asset values, which have fallen 60% to 70% from peak levels, represent an historical low entry point, with signs

Guts Of the Deal

| | |
|--------------------------|--|
| Issuer | Crude Carriers Corp. |
| Number of Shares | 13,500,000 |
| Greenshoe | 2,025,000 |
| Offering Price Range | \$19 |
| Deal Size | \$256,500,000 |
| With Over-Allotment | \$294,975,000 |
| Primary Shares | All |
| Class B Shares | Capital Maritime invested \$40 million and received 2.1M "B" shares and agreed to a cap of 49% of the votes. |
| Employment | Initially, spot market. |
| Dividend Policy | Full payout. Cash available for distribution less necessary reserves. |
| Use of Proceeds | Acquisition of initial fleet of 2 VLCC N/Bs (\$96.5M each) and one 2009 Suezmax (\$71.25) and for working capital and general corporate purposes including vessel acquisitions. All equity financed. |
| Credit Facility | \$100M for future growth |
| Banks | Nordea Bank Finland PLC (London Branch) |
| Management Company | Capital Maritime |
| Joint Bookrunners | UBS, BofA Merrill Lynch, Wells Fargo |
| Underwriters | Nordea, Oppenheimer, Cantor Fitzgerald, Pareto, RS Platou, ING |
| Issuer's Counsel | Watson, Farley & Williams (New York) and Sullivan & Cromwell |
| Underwriter's Counsel | Cravath Swaine & Moore |
| Greek & Shipping Counsel | Law Offices G.E. Bairactaris & Partners |
| Accountants | Deloitte Hadjipavlou, Sofianos, Cambanis |
| Incorporation | Marshall Islands |
| Industry Information | CRSL |
| Stock Exchange | NYSE |
| Ticker | CRU |

of recovery on the horizon. To maximize returns, the company employs a full dividend payout model that will provide the bridge to the share price appreciation expected as ship values increase. At a minimum, it is expected that the vessels can be put on time charters that will cover operating expenses and overhead until divestment.

This is a bet that economic growth and therefore demand will continue to grow and absorb the substantial excess supply. The order-book has been tempered as vessels have delivered and orders have been cancelled and deferred. Scrapping remains the wild card as 9.9% (500 vessels) of the fleet remains idle awaiting work. Yet the older vessels, which are the likely scrap targets, fall into the smaller segments that offer the higher operating flexibility and are therefore the more desirable assets, as they will likely lead the recovery. For the moment, the disciplined lay-up has worked with rates and volumes increasing due to the reduced capacity, but can the new volumes continue to grow and absorb this excess tonnage.

We will see how the investors feel about it this week as the road show comes to a close.

The Little Company That Could!

Small companies also do interesting deals and, despite a rumored illiquid credit market, the deal we highlight below was done with bank financing together with an interesting twist. The company renewed their fleet both through the simultaneous acquisition of assets and the sale of an older inefficient vessel. And, it is clearly evident from the press release that for this company transparency is the order of the day.

Newlead Holdings Ltd., the successor to **Aries Maritime**, acquired through a stock purchase agreement two troubled newbuilding Kamsarmax vessels for \$112.7 million from COSCO Dalian Shipyard. The two geared 80,000 DWT vessels are expected to be delivered in the 4Q 2010 and in 2011. The former vessel ("TBN-1") is chartered for initial term of 5 years at \$28,710 net, while the second is slightly discounted at \$27,300 net, but for a term of 7 years. Through the negotiation of an interesting option, the charter on TBN-1, however, is assured a full seven year term, with the rate to be determined (\$20,000 to \$28,000) via the owner's put option if the charterer does not exercise its option for 1+1 years. Over the terms of the charter, the company conservatively estimates that the aggregate EBITDA generated by the two vessels will be approximately \$104 million.

To partially finance the vessels, the company has arranged an \$80 million five-year structured financing consisting of two tranches.

The senior secured term loan is in the principal amount of \$66.7 million, which amortizes quarterly in equal payments to a balloon of \$18.2 million. Pricing is on a grid based upon LTV with the mid-point being LIBOR + 300 bps. The second tranche is a junior secured term loan in the principal amount of \$13.7 million. Similarly, this loan also amortizes in equal quarterly installments to a balloon of \$5.3 million. Pricing is also on a grid with the mid-point, in this instance, being LIBOR + 450 bps. The balance of the purchase price is to be paid from its cash (\$24.2 million) and the sale of the Chinook for consideration of \$8.5 million to be delivered against the purchase price. The Chinook, a 38,700 DWT MR tanker built in Romania in 2001, has been operating on the spot market and generating operating losses. With the vessel no longer a fit, it was an easy decision to dispose of this inefficient vessel and enjoy the estimated operational savings of approximately \$2 million annually. Averaging down through both addition and subtraction is highly effective.

Return of the DIS

As arranger, **Cleaves Marine Finance AS** is in the process of marketing the equity for **Seacor Grant DIS**, a silent partnership that will purchase the **Seacor Grant**, a 2008 built AHTS/ROV support vessel from **Seacor Marine** for \$35 million. The vessel is chartered to a subsidiary of **Sonangol**, the national oil company of Angola, for 4 years at a rate of \$31,770 net per day.

The DIS is capitalized with 65% debt (\$24.5 million) and 35% equity (\$13.6 million). In addition, there is uncalled capital of \$4 million available. The proposed loan amount represents an advance of 70% of the charter free fair market value and amortizes over eight years with a tenor of six years. Consequently, the balloon at maturity is \$6.125 million, but more importantly, the exposure at the end of the charter is \$12.25 million. Pricing is based upon an interest rate of LIBOR + 3.35% and an arrangement fee equal to 1.5% of the loan amount.

For the equity, to which Seacor and partners have subscribed for 30%, the economics are strong. Over the four-year period, the base case IRR is projected to be in the range of 21% to 27%, with the equity to be paid out in 3.5 years. In terms of cash distributions, the projected estimates range from 27% to 30% per annum during the four-year charter, with a total cash distribution of 117% during the fixed charter period, which increases to 185% including the sale of the vessel for \$20 million.

The combination of the charter and the very modern high spec vessel make this deal a winner.

Market Commentary

From Micro to Macro

Can you, in fact, look at the trees and see a forest? An answer might be gleaned from **Seabury Cargo Advisory's** ("SCA") new global ocean database, which provides insights into global ocean trade volumes per commodity type, in weight and number of TEU. The uniqueness of the Global Ocean Database, which is updated monthly, lies in the combination of exceptionally up-to-date information on all global country-to-country flows, and the split of containerized, bulk and liquid cargo. Furthermore, the type of cargo can further be analyzed through the use of 2,000 different commodity descriptions.

Recently, SCA presented an analysis of the Chinese containerized ocean trade figures for 2009 in order to assess its impact on global ocean trade recovery. The key findings include:

1. Chinese imbalance improves as imports soar in 2009

The Chinese split between containerized import and export showed drastic change in 2009. The imports share of Chinese ocean trade strongly increased from 25% of total trade in 2008 to 33% share of total trade in 2009. This massive increase has not been seen before.

It is not only the increase in imports that contributed to the reversed trade imbalance development:

- Chinese ocean trade resulted in a Year over Year (YoY) growth of -9.0%
- Imports grew YoY by 11.4% whereas exports declined by -16.7%.

2. Increased global dependency on trade with China in 2009

The global dependency on China increased in 2009 for the three largest trade partners of China (US, Germany, Japan). For the first time German and US imports rely for more than 50% of their total containerized imports on China.

Other developments that underline the increased dependency on China:

- 22% of German exports were destined for China in 2009. This was 9% in 2000. The opposite development can be signaled for German exports to the US. In 2000-2009 the share of German exports to US decreased from 27% to 16%.
- The US shows similar patterns to Germany. The share of US imports from China grew in 2000-2009 from 31% to 52%. In the same period the share of the other large partners of the US combined (Japan, Germany, Italy, Brazil, Taiwan, Korea South) decreased from 29% to 16%.
- Japan shipped 32% of its exports to China in 2009. This is a steep increase compared to the 24% exported to China in 2008. The share of Japanese import from China has been relatively stable last three years decreasing at 40%.

3. Chinese containerized exports close to 2006 levels.

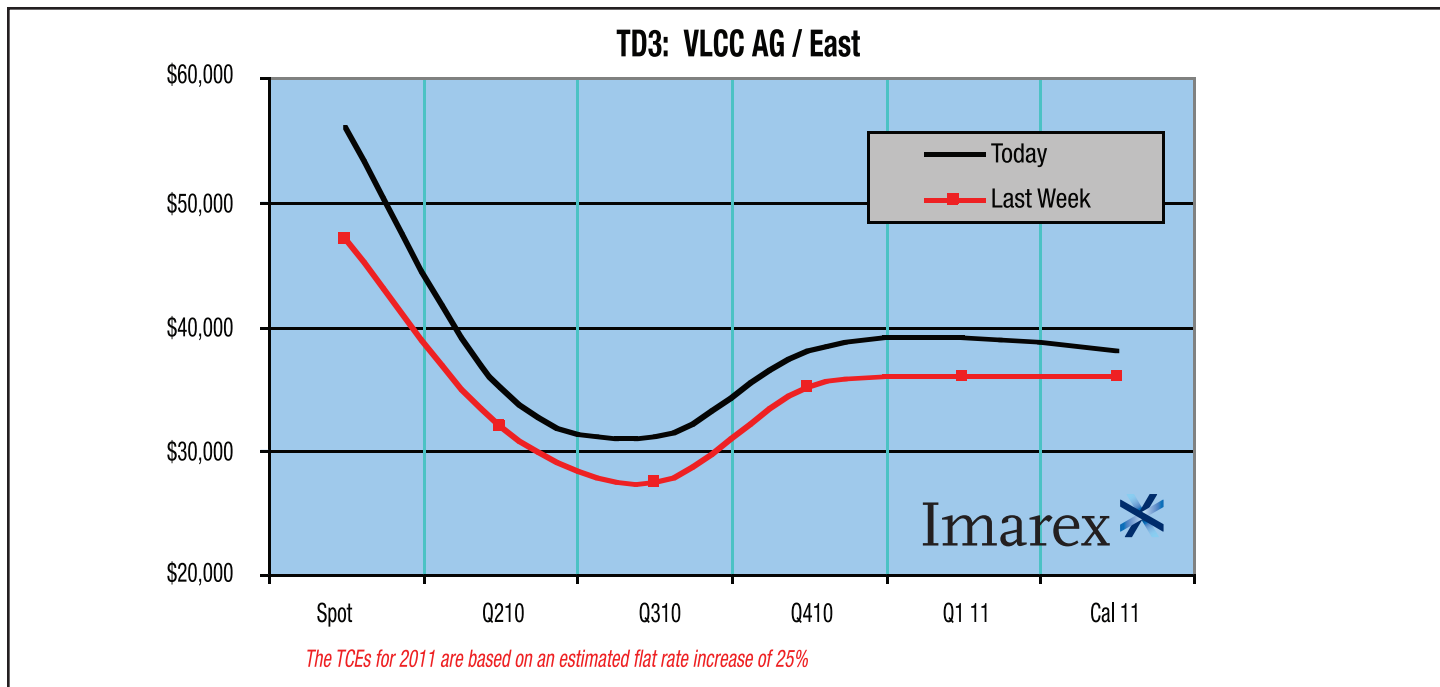
Although Chinese containerized exports showed improvements in Q4 2009 the total export figures are close to 2006 levels. Differences can be examined between commodity groups:

- Approximately 8% of Chinese exports did not experience negative growth (YoY) in any of the quarters in 2009 (among others fashion goods (footwear) and products for personal hygiene)
- Halfway 2009, predominantly fruit & vegetables as well as furnishings show positive YoY growth figures again for the remaining half of the year.
- In Q3 of 2009 predominantly the semi-finished industrial goods and furniture switched from negative into positive growth
- By the end of 2009, 39% of the exports commodities did not show positive growth figures yet. A large part of this group is related to the transportation industry as well as consumer high tech goods (computers) and consumer goods such as toys but also household goods.

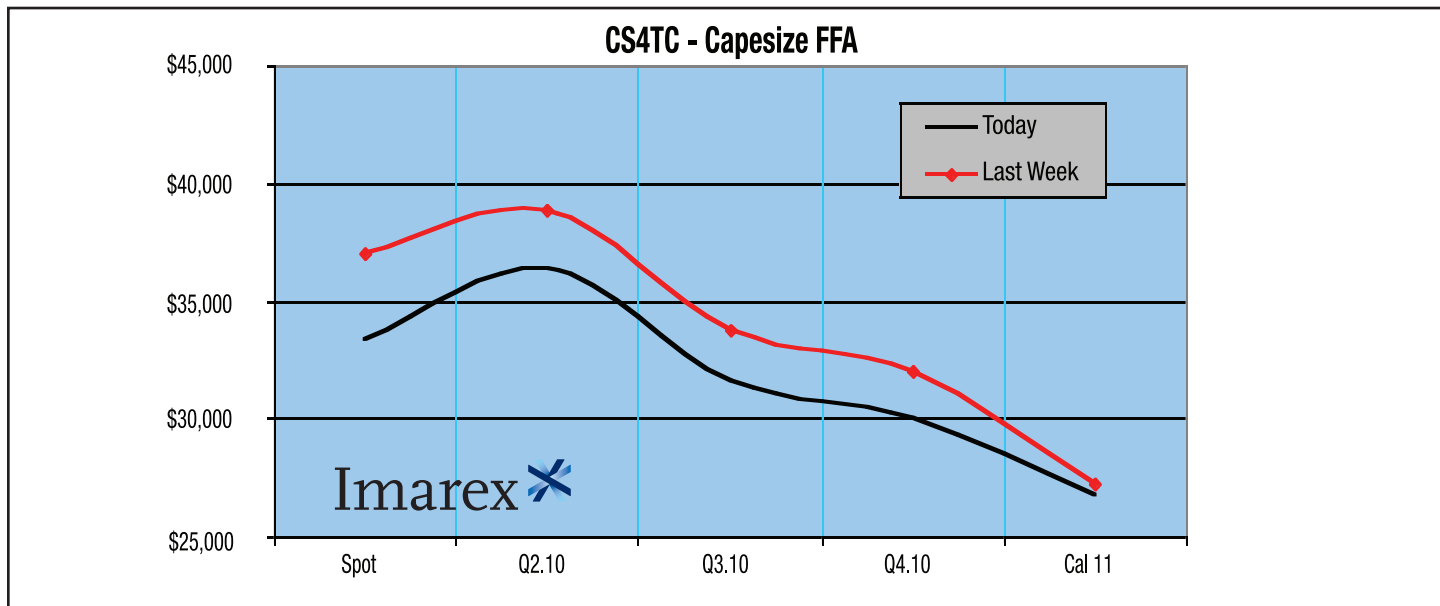
Clearly, looking at cargo flows can tell a story, particularly for those for whom there is never enough data.

Back to the Futures

By Mike Reardon of Imarex Inc., Email: Mike.Reardon@Imarex.com



The tanker market has shown signs of a split personality the past week, as the AG continued its uptrend while the Atlantic basin steadily ceded ground. VLCC rates on the benchmark AG/East route reached into the mid \$60,000/day range on a replacement fixture and have since settled in the high \$50,000/day region. The March fixture tally has reached 108 concluded spot deals – a number well above the recent norm and one that seemingly justifies regional earnings levels. AG/West fixtures were higher than usual as well. The Atlantic basin, on the other hand, has witnessed a softer demand backdrop that has resulted in lower rates. Suezmaxes are now earning \$20,000/day – a level slightly below break even for the more leveraged assets. The near term futures curve has shifted up on very good volume as positive sentiment has found a firm foundation.



Dry bulk fortunes have been mixed as Cape rates have decreased a touch while the smaller asset classes have fared mildly well. Ore demand into China had played a major role in lifting Cape sentiment last week – but inquiry has recently dissipated a touch, leaving Owners in search of alternatives. Capes are currently earning about \$35,000/day which is in line with Panamax earnings. Historical data confirms that Capes, on average, should make about twice what a Panamax earns, suggesting either Cape rates need to improve – or Panamax rates need to decline. Port congestion continues to support the rate atmosphere – as does rain and a train derailment in Australia. The futures curve for Capes has come down a touch, though the smaller dry bulk fleets have seen little change to their forward prices.

Deal Tables & Bond Prices

M&A and Joint Venture Deal Table

★ = New

📝 = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Acquirer, New Partners, or Parent Seller | Advisors | Amount (US\$ M) | Target / New Company | Comments |
|--|----------|-----------------|-----------------------------------|--|
| Hoegh LNG & Prosafe Production | | | | Cooperation in LNG FPSO segment. HLNG will be responsible for design, completion, operation and funding while Prosafe will deal with the operation and maintenance of the LNG FPSOs. |
| Diana Shipping | | \$132 | | Invested \$50M for 38% interest in newco to invest in containerships over the next 12-18 months. Private investors provided balance |
| DFDS Group | | \$497 | Norfolkline | Debt and cash-free acquisition of ferry and logistics company. Seller, APM will end up owning ~31% of DFDS. |
| Aegean Marine Petroleum | | | Verbeke Bunkering N.V. | Family owned company has strong market position in Antwerp-Rotterdam-Amsterdam range. Includes fleet of 18 bunkering tankers |
| Megacore Shipping | | | Omega Navigation & Glencore Int'l | Partners novated 10 contracts for handy product tankers and converted them to 2 MRs and 7 LR1s with an option |
| Euroseas Ltd. | | \$175 | Eton Park Capital & Rhone Capital | JV formed to invest in shipping. Hedge funds to provide \$75M each with Euroseas providing balance |
| Lomar Corp. (Libra Group) | | \$325 | Allocean | Remaining 26 vessels |

Bond Deal Table

★ = New

📝 = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Borrower | Arrangers / Advisors | Amount (US\$ M) | Interest Rate | Maturity | Purpose / Remarks | Status |
|--------------------------------|--|-----------------|-----------------|----------|---|-----------|
| STX Europe AS | Nordea & Pareto | \$43 | 13.50% | 2019 | NOK 250M senior, unsecured issue. Proceeds for general corporate purposes | Done |
| Songa Offshore | Citi | \$200 | t/b/d | 2017 | Refinance existing debt and general corporate purposes | On Hold |
| Navios Maritime Holdings | | \$3 | 2.00% | 2014 | Mandatorily convertible preferred issued to shipyard in partial payment. | Done |
| Berlian Laju Tankers | JPMorgan, RS Platou | \$125 | 12.00% | 2015 | Convertible Notes at 10% premium. | Done |
| Regent Seas Cruises S. DE R.L. | Barclays, HSBC, Deutsche, DnB, DVB, UBS | \$200 | 12.00% | 2017 | Pulled due to market conditions. | Cancelled |
| Rem Offshore ASA | DnB NOR | | NIBOR+ 500 bps | 2015 | Sr. unsecured FRN. General corporate purposes. | Done |
| Teekay Corporation | JPMorgan, Citi, Deutsche, BNP, DnB, ING & Scotia | \$450 | 8.50% | 2020 | Upsized from \$300M. Senior unsecured notes priced to yield 8.625%. | Done |
| Marquette Transportation | JPMorgan | \$250 | 10.88% | 2017 | 144A Sr. Secured 2nd lien notes. Yield 11.25% | Done |
| Bonheur ASA | DnB NOR Markets | \$175 | NIBOR + 450 bps | 2014 | Gen'l corporate purposes | Done |
| ✓ Korea Line | | \$34 | 7.70% | 2010 | KRW 40 billion | Done |
| ✓ Korea Line | | \$26 | 8.30% | 2011 | KRW 30 billion | Done |

Deal Tables & Bond Prices continued

Equity Deal Table

★ = New

✎ = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Issuer | Underwriters / Advisors | Amount (US\$ M) | Structure / Pricing / Comments | Status |
|--|---|-----------------|---|-------------|
| ★ Safe Bulkers Inc. | BofA Merrill Lynch, Credit Suisse, Evercore, Cantor Fitzgerald, DnB NOR, Oppenheimer | \$38 | Controlling shareholder to purchase 1M shares at offered price. Offering also includes 1.35M greenshoe option. | In Progress |
| ★ Alma Maritime Ltd. | BofA Merrill Lynch, UBS, Sunrise Securities, Clarkson Johnson Rice, BNP Paribas, UniCredit | \$38 | Mixed fleet IPO with fixed dividend. Insiders to purchase 3.2M shares for \$62M. Proceeds for vessel acquisitions. Estimated IPO price range of \$19-20/share. Offering also includes 1.6875M share greenshoe option. | In Progress |
| Gaia Maritime AS | DnB Nor, Fearnley Fonds, Pareto | \$100 | NOK 600M private placement to create a pure asset play in container shipping | In Progress |
| OSG | Goldman Sachs | \$159 | Bought deal at \$45.33, a 3.5% discount to prior close. Proceeds for general corporate purposes. | Done |
| Crude Carriers Corp. | UBS, BoA Merrill Lynch, Wells Fargo, Nordea, Oppenheimer, Cantor Fitzgerald, Pareto, RS Platou, ING | \$270 | Offering 13.5M shares (2.025M green shoe) priced between \$19-\$21/share. Capital Maritime investing \$40M. Proceeds of both to purchase 2006 Suezmax and 2 VLCC N/B. | In Progress |
| Baltic Trading Limited | Morgan Stanley, Dahlman Rose, Jefferies, Lazard, DnB NOR | \$228 | Deal for 16.3M shares (2.455M green shoe) priced at \$14/share. Genco contributing \$75M. Proceeds of both to purchase 2 Capesize N/B and 4 Supramax. | Done |
| Capital Product Partners Stifel Nicolaus | UBS, Citi, Barclays, Oppenheimer, | \$51 | Offered 5.8M common units at \$8.85/unit.. Proceeds to acquire dropdown vessel for \$43M which is to be chartered to Mexican charterer and sub-chartered to PEMEX | In Progress |
| Scorpio Tankers Inc. | Morgan Stanley, Dahlman Rose | \$150 | Preliminary filing. Equity contribution in the form of 3 Panamax tankers with employment. Proceeds for debt repayment and fleet expansion. | In Progress |

Restructuring Deal Table

★ = New

✎ = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Company | Advisors | Banks | Comments |
|-------------------------------|---|---|---|
| K-Sea Transportation Partners | | KeyBank, BofA, Citi, Citizens, HSBC, DnB, Wells Fargo, MassMutual | Revolver amended to reduce commitments, eliminate accordion feature, shorten maturity and provide additional security. Pricing and covenants adjusted. Term loans amended to conform. |
| TBS International | | BofA, DVB, AIG, CS, Berenberg, Commerzbank, RBS | Extended 2009 waivers through Q1, but must maintain minimum cash of \$25M and interest coverage of 1.75X. |
| CSAV | | | Company raised a further \$265M in 2nd share offering in December. Shareholders acquired 94%. Total raised is in excess of \$400M |
| Titan Petrochemicals | Goldman Sachs (Asia) ING Bank Singapore | | Restructuring existing \$315.4 bonds due March 2012. |
| DryShips | | Deutsche Schiffsbank | Received waivers on 2 facilities of \$117.5M. Waiver process now complete. X-default issue resolved. Normal classification of LTD resumes. |
| Seenergy Maritime | | | Received from banks waiver extension on its LTV covenant up to January 2011. |
| Euroseas Ltd. | | | Reduced dividend to \$0.05 from \$0.10 to preserve cash for future investments. |
| TOP Ships | | | In breach of additional covenants not previously waived. Seeking waivers or other solutions. |

Bank Debt Deal Table

★ = New

✎ = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Borrower | Arrangers / Buyers | Amount (US\$ M) | Pricing / Purpose / Remarks |
|----------------------------|---|-----------------|--|
| ★ Newlead Holdings Ltd. | | \$38 | Partially finance acquisition of 2 N/B Kamsarmaxes for \$112.7M. \$80M loan split into two tranches: Senior (\$66.7M) and Junior (\$13.3M) |
| D/S Norden | BNP Paribas, SINOSURE | \$200 | 10 year secured term loan to finance vessels to be delivered from China in 2010-11. |
| Clipper Group | Fortis Bank Nederland, China EXIM, NIBC | \$170 | Pre & post delivery for 2 n/b VLCCs |
| Ship Finance International | | \$675 | 5 year loan facility for Frontline vessels. |
| Torm | CEXIM | \$170 | 8 year loan to finance 6 MRs delivering in 2010-12 |
| Marquette Transportation | Wells Fargo & JPMorgan | \$225 | 5-year revolver in conjunction with HY bond |
| CMA CGM | | \$500 | Bridge to further restructuring. Conditioned upon new corporate governance including independent board members and new CEO. |
| Aegean Marine Petroleum | BNP Paribas | \$100 | One year uncommitted trade finance w/ LC facility |
| Goldenport Holdings | | \$37 | \$15M to fund acquisition, \$11.9M to refinance debt and \$10M for WC. 2 unencumbered vessels added as collateral. |
| Torm | Bank of China, SocGen, Sinosure | \$167 | Export credit financing for 6 MRs to be delivered between 2010/12. |

Lease Deal Table

★ = New

✎ = Updated

✓ = For full analysis see Marine Money's Asia Edition

| Lessee | Lessor(s)/Advisor(s) | Amount (US\$ M) | Structure / Pricing / Comments |
|-------------------------------|--|-----------------|--|
| ★ Seacor Grant DIS | | 38 | K/S acquired AHTS/ROV from Seacor with 4-year T/C to Sonangol |
| PDVSA | Dynacom Tankers | \$208 | BBHP. Four 2009 LR1s for \$52M each. 15% upfront payment with a balloon at the end of 10 yr BB. Hi-Lo rents. |
| North China Shipping Holdings | Ship Finance International | | Conversion of outright sale to hire purchase of 2 Suezmax tankers. 5 year BB at \$16K/day with options and put. |
| ✓ Odfjell | Star Tankers | | Sale-leaseback of Bow Pioneer and Bow Hunter, while terminating Bow Asir and Bow Arar. |
| Eitzen Chemical | Pareto K/S | \$34 | Sale & 5 year BB back of Slichem Pace. Senior debt provided by Nordea with Northern Shipping Funds providing \$4MM sub debt. |
| Ocean Tankers | KFH Oceanic Portfolio Company Ltd (Tufton Oceanic)/DnB NOR Markets | \$70 | Sale and 5-7 year bareboat back of 2008 built Aframax LR1I tanker with purchase options. |
| STX Pan Ocean | Korea Asset Management Corp. | | 3 handysize and 1 supramax bulker |
| Teekay Shipping | Fairsky Shipping | \$114 | Sale and long term charterback of 2x114,830dwt tankers built in 2005 |
| Swiber Offshore Marine | Swiber Holdings/ICON Capital | \$42.50 | Partial sale and leaseback of a 300 men accommodation work barge for 3 years |
| Hoegh Autoliners | Marenave Schiffharts AG | \$95 | Sale and 10 yr bareboat back of 2005 built car carrier at \$32,150/day; Lessee option for 3 yr extension at \$35,700/day |

Jefferies – High-Yield Shipping Bonds

| | Offer Price | YTW | STW | Maturity | Ratings | Call Date | Call Price |
|---|------------------------------------|--------|-------|----------|-------------|-----------|------------|
| SHIPPING | | | | | | | |
| American Commercial Lines (ACLI) | NASDAQ: ACLI, Market Cap: \$327 mm | | | | B1/- | | |
| 12.5% Sr Sec Nts due '17 | 105.750 | 11.03% | 853 | 07/15/17 | B2 / B+ | 07/15/13 | 106.250 |
| Berlian Laju Tanker (BLTAIJ) | IDX: BLTA IJ, Market Cap: \$426 mm | | | | -/ | | |
| 7.5% Sr Nts due '14 | 74.625 | 16.11% | 1,411 | 05/15/14 | - / CCC+ | 05/15/12 | 103.750 |
| CMA CGM (CMACG) | Private | | | | WR/NR | | |
| 5.5% Sr Nts due '12 | 63.958 | 29.21% | 2,818 | 05/16/12 | - / NR | any time | MW+50 |
| 7.25% Sr Nts due '13 | 58.875 | 29.50% | 2,809 | 02/01/13 | - / NR | 02/01/11 | 101.813 |
| General Maritime (GMR) | NYSE: GMR, Market Cap: \$457 mm | | | | B1/BB- | | |
| 12% Sr Nts due '17 | 106.000 | 10.55% | 794 | 11/15/17 | B3 / B | 11/15/13 | 106.000 |
| Golden State Petro (GOLDEN) | Private | | | | -/ | | |
| 8.04% Sr Sec Nts due '19 | 106.500 | 7.04% | 360 | 02/01/19 | Baa3 / BBB | any time | MW+37.5 |
| Great Lakes Dredge & Dock (GREATL) | NASDAQ: GLDD, Market Cap: \$269 mm | | | | B2/B | | |
| 7.75% Sr Sub Nts due '13 | 101.000 | 7.12% | 632 | 12/15/13 | B3 / B- | 04/19/10 | 102.583 |
| Excel Maritime (EXM) | NYSE: EXM, Market Cap: \$494 mm | | | | -/ | | |
| 1.875% Sr Nts due '27 | 60.000 | 14.04% | 1,185 | 10/15/27 | - / - | 10/22/14 | 100.000 |
| Horizon Lines (HRZ) | NYSE: HRZ, Market Cap: \$157 mm | | | | B3/B | | |
| 4.25% Sr Nts due '12 | 86.500 | 10.79% | 963 | 08/15/12 | Caa2 / CCC+ | | |
| Marquette Transportation (MARTRA) | Private | | | | -/ | | |
| 10.875% Sr Sec Nts due '17 | 102.000 | 10.40% | 772 | 01/15/17 | B3 / B- | 01/15/13 | 108.156 |
| Navios Maritime (NAVIOS) | NYSE: NM, Market Cap: \$643 mm | | | | B1/BB- | | |
| 8.875% Sr Sec Nts due '17 | 103.500 | 8.08% | 548 | 11/01/17 | Ba3 / BB- | 11/01/13 | 104.438 |
| 9.5% Sr Nts due '14 | 101.500 | 8.86% | 752 | 12/15/14 | B3 / B+ | 12/15/10 | 104.750 |
| Norwegian Cruise Line (STRC) | Private | | | | -/ | | |
| 11.75% Sr Sec Nts due '16 | 107.802 | 9.91% | 729 | 11/15/16 | B3 / B+ | 11/15/13 | 105.875 |
| Overseas Shipholding Group (OSG) | NYSE: OSG, Market Cap: \$1,340 mm | | | | Ba2/BB- | | |
| 8.75% Sr Nts due '13 | 107.000 | 6.58% | 478 | 12/01/13 | Ba2 / BB- | any time | MW |
| 7.5% Sr Nts due '24 | 86.000 | 9.31% | 549 | 02/15/24 | Ba2 / BB- | NC | NC |
| Royal Caribbean Lines (RCL) | NYSE: RCL, Market Cap: \$6,779 mm | | | | Ba2/BB- | | |
| 8% Sr Nts due '10 | 101.025 | 1.00% | 85 | 05/15/10 | Ba3 / BB- | | |
| 8.75% Sr Nts due '11 | 104.125 | 3.82% | 348 | 02/02/11 | Ba3 / BB- | | |
| 7% Sr Nts due '13 | 100.750 | 6.73% | 515 | 06/15/13 | Ba3 / BB- | | |
| 6.875% Sr Nts due '13 | 100.000 | 6.87% | 508 | 12/01/13 | Ba3 / BB- | | |
| 5.625% Sr Nts due '14 | 97.000 | 6.52% | 485 | 01/27/14 | Ba3 / BB- | | |
| 11.875% Sr Nts due '15 | 117.250 | 7.84% | 534 | 07/15/15 | Ba3 / BB- | | |

Jefferies – High-Yield Shipping Bonds continued

| | Offer Price | YTW | STW | Maturity | Ratings | Call Date | Call Price |
|---|------------------------------------|--------|-------|----------|-----------|-----------|------------|
| SHIPPING CONTINUED | | | | | | | |
| Royal Caribbean Lines (RCL) con't | NYSE: RCL, Market Cap: \$6,779 mm | | | | | Ba2/BB- | |
| 7.25% Sr Nts due '16 | 99.500 | 7.35% | 452 | 06/15/16 | Ba3 / BB- | | |
| 7.25% Sr Nts due '18 | 99.160 | 7.39% | 411 | 03/15/18 | Ba3 / BB- | | |
| 7.5% Sr Nts due '27 | 89.250 | 8.70% | 471 | 10/15/27 | Ba3 / BB- | | |
| Ship Finance International Ltd. (SHIPFI) | NYSE: SFL, Market Cap: \$1,445 mm | | | | | Ba3/BB | |
| 8.5% Sr Nts due '13 | 98.750 | 8.89% | 708 | 12/15/13 | B1 / B+ | 04/19/10 | 102.833 |
| Stena AB (STENA) | Private | | | | | Ba1/BB+ | |
| 7.5% Sr Nts due '13 | 102.000 | 6.13% | 587 | 11/01/13 | Ba2 / BB+ | 11/01/10 | 101.250 |
| 7% Sr Nts due '16 | 94.000 | 8.18% | 518 | 12/01/16 | Ba2 / BB+ | 04/19/10 | 103.500 |
| 6.125% Sr Nts due '17 | 95.000 | 7.06% | 444 | 02/01/17 | Ba2 / BB+ | any time | MW+50 |
| 5.875% Sr Nts due '19 | 94.500 | 6.71% | 370 | 02/01/19 | Ba2 / BB+ | any time | MW+50 |
| 7.875% Sr Nts due '20 | 100.125 | 7.86% | 472 | 03/15/20 | Ba2 / BB+ | any time | MW+50 |
| Titan Petrochemicals (TITAN) | HKE: 1192 HK, Market Cap: \$482 mm | | | | | Caa3/CC | |
| 8.5% Sr Nts due '12 | 28.000 | 96.29% | 9,535 | 03/18/12 | C / C | any time | MW+100 |
| Teekay (TK) | NYSE: TK, Market Cap: \$1,767 mm | | | | | Ba3/BB | |
| 8.5% Sr Nts due '20 | 105.000 | 7.76% | 414 | 01/15/20 | B1 / BB | any time | MW+50 |
| Trailer Bridge (TRBR) | NASDAQ: TRBR, Market Cap: \$54 mm | | | | | B3/B- | |
| 9.25% Sr Sec Nts due '11 | 102.000 | 6.03% | 575 | 11/15/11 | B3 / B- | 04/19/10 | 102.313 |
| Ultrapetrol Limited (ULTR) | NASDAQ: ULTR, Market Cap: \$184 mm | | | | | B2/B | |
| 9% Sr Sec Nts due '14 | 92.000 | 11.24% | 900 | 11/24/14 | B2 / B | 04/19/10 | 104.500 |
| United Maritime Group (UNMTGR) | Private | | | | | -/- | |
| 11.75% Sr Sec Nts due '15 | 102.500 | 10.91% | 909 | 06/15/15 | B3 / B | 12/15/12 | 105.875 |

| | | | | | | | |
|---|------------------------------------|-------|-----|----------|------------|----------|---------|
| SUPPLY VESSELS | | | | | | | |
| Gulfmark Offshore (GMRK) | NASDAQ: GMRK, Market Cap: \$751 mm | | | | | Ba3/BB- | |
| 7.75% Sr Nts due '14 | 100.000 | 7.74% | 663 | 07/15/14 | B1 / BB- | 04/19/10 | 103.875 |
| Hornbeck Offshore Services (HOS) | NYSE: HOS, Market Cap: \$536 mm | | | | | Ba3/BB- | |
| 6.125% Sr Nts due '14 | 96.000 | 7.14% | 489 | 12/01/14 | Ba3 / BB- | 04/19/10 | 103.063 |
| 8% Sr Nts due '17 | 101.000 | 7.77% | 522 | 09/01/17 | Ba3 / BB- | | |
| Seacor Holdings (CKH) | NYSE: CKH, Market Cap: \$1,824 mm | | | | | Ba1/BBB- | |
| 5.875% Sr Nts due '12 | 103.000 | 4.60% | 337 | 10/01/12 | Ba1 / BBB- | any time | MW+12.5 |
| 7.375% Sr Nts due '19 | 104.000 | 6.80% | 323 | 10/01/19 | Ba1 / BBB- | any time | MW+50 |

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|-------------|--|-----------|
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